

GARETH AUSTIN. PUBLICATIONS

Latest

‘Ghana and Kenya Facing the 1970s Commodity Price Shocks: the National and the Global’, in Shigeru Akita (ed.), *Oil Crises of the 1970s and the Transformation of International Order: Economy, Development and Aid in Asia and Africa* (London: Bloomsbury, November 2023), pp. 223-56.

Single-Authored Books

Labour, Land and Capital in Ghana: From Slavery to Free Labour in Asante, 1807-1956 (University of Rochester Press: Rochester, NY, 2005; paperback, 2008). 600+ pages including prelims.

Conditionally accepted for publication: *Markets, Slavery and the State in West African History since 1500* (Cambridge University Press). Accepted subject to review of the final manuscript by one of the original referees.

Edited Volumes and Special Issue

Economic Development and Environmental History in the Anthropocene: Perspectives on Asia and Africa (London: Bloomsbury Academic, 2017).

Guest editor, with Stephen Broadberry, *The Renaissance of African Economic History*, special issue of the *Economic History Review*, new series vol. 67, no. 4, 2014.

Co-edited with Kaoru Sugihara, *Labour-Intensive Industrialization in Global History* (Routledge: London, 2013; paperback, April 2015).

Co-edited with Kaoru Sugihara, *Local Suppliers of Credit in the Third World, 1750-1960* (Macmillan: London, 1993).

Journal Articles

Perennially in press: « La contrainte et les marchés : pour une mise en cohérence des explications économiques et sociales de l'esclavage en Afrique de l'Ouest précoloniale, vers 1900 » (translated by Darla Gervais), special issue of *Revue d'histoire moderne et contemporaine*, « Le travail, de gré ou de force: entre esclavage et salariat, le travail contraint dans le monde », sous la direction de Philippe Minard et Alessandro Stanziani.

(With Carlos Dávila and Geoffrey Jones), ‘The Alternative Business History: Business in Emerging Markets’, *Business History Review*, 91:3 (2017), pp. 537-69.

‘African Economic History in Africa’, *Economic History of the Developing Regions*, 30:1 (2015), pp. 1-16.

(With Stephen Broadberry), ‘Introduction: the renaissance of African economic history’, *Economic History Review*, 67:4 (2014), pp. 893-906.

‘Vent for surplus or productivity breakthrough? The Ghanaian cocoa take-off, c.1890-1936’, *Economic History Review*, 67:4 (2014), pp. 1035-64.

With Joerg Baten and Bas van Leeuwen, ‘The biological standard of living in early nineteenth-century West Africa: new anthropometric evidence for northern Ghana and Burkina Faso’, *Economic History Review* 65: 4 (2012), pp. 1280-1302. (Published ‘early online’ September 2011).

‘The Developmental State and Labour-intensive Industrialization: “Late Development” Reconsidered’, *Economic History of the Developing Regions*, 25: 1 (2010), pp. 51-74.

‘African Economic Development and Colonial Legacies’, *International Development Policy* 1 (2010), pp. 11-32. DOI 10.4000/poldev.78

‘Développement économique et legs coloniaux en Afrique’, *Revue internationale de politique de développement*, 1 (2010), pp. 11-36. DOI 10.4000/poldev.135

‘Factor Markets in Nieboer Conditions: Early Modern West Africa, c.1500-c.1900’, *Continuity and Change*, 24: 1 (2009), pp. 23-53.

‘Cash Crops and Freedom: Export Agriculture and the Decline of Slavery in Colonial West Africa’, *International Review of Social History*, 54: 1 (2009), pp. 1-37.

‘The “Reversal of Fortune” Thesis and the Compression of History: Perspectives from African and Comparative Economic History’, *Journal of International Development* 20: 8 (2008), pp.996-1027.

‘Resources, Techniques and Strategies South of the Sahara: Revising the Factor Endowments Perspective on African Economic Development, 1500-2000’, *Economic History Review*, 61: 3 (2008), pp. 587-624. (Published ‘early online’ November 2007).

‘Oltre l’eurocentrismo. La storia economica dell’Africa e l’approccio comparato’, *Passato e presente* numero 73, anno XXVI (2008), pp. 65-90.

‘Reciprocal Comparison and African History: Tackling Conceptual Euro-centrism in the Study of Africa’s Economic Past’, *African Studies Review*, 50: 3 (2007), pp. 1-28.

With Chibuike Uche, ‘Collusion and Competition in Colonial Economies: Banking in British West Africa, 1916-1960’, *Business History Review* 81 (2007), pp.1-26.

‘Labour and Land in Ghana, 1879-1939: A Shifting Ratio and an Institutional Revolution’, *Australian Economic History Review* (special issue on ‘Factor Prices and the Performance of Less

Industrialised Countries), 47: 1 (2007), pp. 95-120.

This article won the Sir Thomas Coghlan Prize for the best article in *AEHR* in 2007.

‘Markets, Democracy and African Economic Growth: Liberalism and Afro-pessimism Reconsidered’, *The Round Table: The Commonwealth Journal of International Affairs* 357 (2000), pp. 543-55.

‘National Poverty and the “Vampire State” in Ghana: A Review Article’, *Journal of International Development*, 8: 4 (1996), pp. 553-73.

‘No Elders Were Present”: Commoners and Private Ownership in Asante, 1807-1896’, *Journal of African History*, 37:1 (1996), pp. 1-30.

‘Chiefs and Capitalists in the Cocoa Hold-ups in South Asante, 1927-1938’, *International Journal of African Historical Studies*, 21:1 (1988), pp. 63-95.

‘The Emergence of Capitalist Relations in South Asante Cocoa-Farming, c.1916-33’, *Journal of African History*, 27:2 (1987), pp. 259-79.

Chapters and Forewords

‘Ghana and Kenya Facing the 1970s Commodity Price Shocks: the National and the Global’, in Shigeru Akita (ed.), *Oil Crises of the 1970s and the Transformation of International Order: Economy, Development and Aid in Asia and Africa* (London: Bloomsbury, November 2023), pp. 223-56.

‘Industrialization’, in Corinna R. Unger, Iris Borowy and Corinne A. Pernet (eds), *The Routledge Handbook on the History of Development* (London: Routledge, 2022), pp. 120-33.

‘Migration in the Contexts of Slaving and States in 19th-Century West Africa’, in Michiel de Haas and Ewout Frankema (eds), *Migration in Africa: Shifting Patterns of Mobility from the 19th to the 21st Centuries* (London: Routledge, 2022), pp. 37-55.

‘“More and More One Cog in the World Economic Machine”: Globalization, Development, and African Agency in British West Africa’, in Joseph Inikori (ed.), *British Imperialism and Globalization: Essays in Honor of Patrick K. O’Brien* (Rochester NY: Boydell & Brewer, 2022), pp. 135-69.

‘Capitalists and Labour in Africa’, in Stefano Bellucci and Andreas Eckert (eds), *General Labour History of Africa: Workers, Employers and Governments 20th-21st Centuries* (Woodbridge, UK: James Currey and ILO, 2019), pp. 425-56.

‘Africa: Economic Change South of the Sahara, since c1500’, in Giorgio Riello and Tirthankar Roy (eds), *Economic Change in Global History* (London: Bloomsbury, 2018), pp. 251-70.

‘Global History in (Northwestern) Europe: Explorations and Debates’ in Sven Beckert and Dominic Sachsenmaier (eds), *Global History, Globally* (London: Bloomsbury, 2018), pp. 21-44.

‘Africa and the Anthropocene’, in G. Austin (ed.), *Economic Development and Environmental History in the Anthropocene: Perspectives on Asia and Africa* (London: Bloomsbury Academic, 2017), pp. 95-118.

‘Introduction’ to G. Austin (ed.), *Economic Development and Environmental History in the Anthropocene: Perspectives on Asia and Africa* (London: Bloomsbury Academic, 2017), pp. 1-22.

‘Slavery in Africa’ in David Eltis, Stanley Engerman, Seymour Drescher and David Richardson (eds), *The Cambridge World History of Slavery*, volume 4, *AD 1804 to AD 2016* (Cambridge University Press, 2017), pp. 174-96.

Co-authored with Ewout Frankema and Morten Jerven, ‘Patterns of Manufacturing Growth in Sub-Saharan Africa: From Colonization to the Present’, in Kevin O’Rourke and Jeffrey G. Williamson (eds), *The Spread of Modern Industry to the Poor Periphery Since 1870* (Oxford University Press, 2017), pp. 345-74.

‘African Business History’, in John F. Wilson, Steven Toms, Abe de Jong and Emily Buchnea (eds), *The Routledge Companion to Business History* (London, 2017), pp. 141-58.

‘Comment: the return of capitalism as a concept’ in *Capitalism: the Reemergence of a Historical Concept*, edited by Jürgen Kocka and Marcel van der Linden (Bloomsbury Academic, 2016), pp. 207-34. The volume, including this chapter, was translated into Chinese, published by The Commercial Press in 2018.

‘Asia Africa no hatten “keiro” to “bunmei”: Bunka shugi to busshitsu shugi o ikani tōgō shi, chōki no keizai jisseki o setsumei suruka’ [Japanese translation of ‘Developmental “paths” and “civilizations” in Africa and Asia: reflections on strategies for integrating cultural and material explanations of differential long-term economic performance’]. In *Hikaku seido bunseki no frontier* [*Frontiers of Comparative Institutional Analysis*, a selection of chapters from the same editors’ 2012 volume *Institutions and Comparative Economic Development*], edited by Masahiko Aoki, Michihiro Kandori, and Tetsuji Okazaki, pp. 91–117. Translated by Toshiki Kawashima (Tokyo: NTT Publishing).

‘Is Africa too late for “late development”? Gerschenkron south of the Sahara’, in *Diverse Development Paths and Structural Transformation in the Escape from Poverty*, edited by Martin Andersson and Tobias Axelsson (Oxford University Press, 2016), pp. 206-35.

‘Sub-Saharan Africa’ in Joerg Baten (ed.), *A History of the Global Economy from 1500 to the Present* (Cambridge University Press, 2016), pp. 316-50.

‘The Economics of Colonialism’, in Célestin Monga and Justin Lin (eds), *Oxford Handbook of Africa and Economics* (Oxford University Press, 2015), pp. 522-35.

Co-authored with Gerardo Serra, 'West Africa', in Vincent Barnett (ed.), *The Routledge Handbook to Global Economic Thought* (London, 2014), pp. 243-56.

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'Capitalism and the Colonies', in Larry Neal and Jeffrey G. Williamson (eds), *The Cambridge History of Capitalism*, vol. II, *The Spread of Capitalism: from 1848 to the Present* (Cambridge University Press, 2014), pp. 301-47.

'African economic development and colonial legacies' (abridged version of 2010 journal article) in James M. Burns and Robert O. Collins (eds), *Historical Problems of Imperial Africa* (revised edition, 2013) (Princeton: Markus Weiner), pp. 310-22.

'Commercial agriculture and the ending of slave-trading and slavery in West Africa, 1787-c.1930', in Robin Law, Suzanne Schwarz and Silke Strickrodt (eds), *Commercial Agriculture, the Slave Trade and Slavery in Atlantic Africa* (Oxford: James Currey, October 2013), pp. 243-65.

'The "reversal of fortune" thesis and the compression of history: perspectives from African and comparative economic history', reprinted in Sarah Stockwell (ed.), *Economics and Politics*, volume III in the series *The Rise and Fall of Modern Empires*, edited by Philippa Levine (Aldershot, UK: Ashgate), June 2013. (First published 2008 in *Journal of International Development*).

Co-authored with Kaoru Sugihara, 'Introduction', in Austin and Sugihara (eds), *Labour-Intensive Industrialization* (as above, 2013), pp. 1-19.

'Labour-intensity and manufacturing in West Africa, c.1450-c.2000', in Austin and Sugihara (eds), *Labour-Intensive Industrialization* (as above, 2013), pp. 201-30.

'Labour-intensive industrialization and global economic development: reflections', in Austin and Sugihara (eds), *Labour-Intensive Industrialization* (as above, 2013), pp. 280-302.

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Co-authored with Katsuhiko Kitagawa, 'Afurika Keizaishi Kenkyu no Kaiko to Shin Tenkai' ('Retrospect and new developments in African economic historiography'), in Masahisa Kawabata and Takehiko Ochiai (eds), *Afrurika to Sekai (Africa and the World)*, Research Institute of Social Sciences (RISS) series vol. 93, Ryukoku University (Kyoto: Koyo Shobo, 2012), pp. 92-119.

‘Poverty and Development as Themes in British films on the Gold Coast, 1927-1957’, in Lee Grieveson and Colin MacCabe (eds), *Film and the End of Empire* (Palgrave Macmillan for the British Film Institute: London, 2011), pp. 225-35.

‘Foreword’ to new edition of K. Onwuka Dike, *Trade and Politics in the Niger Delta 1830-1885* [first published 1956] (Ibadan: Bookcraft, 2011), pp. vii-xxi.

‘A. G. Hopkins, West Africa, and Economic History’, in Toyin Falola and Emily Brownell (eds), *Africa, Empire and Globalization: Essays in Honor of A. G. Hopkins* (Carolina Academic Press: Durham NC, 2011), pp. 51-80.

‘The State as Help or Hindrance to Market-led Economic Growth: West Africa in the era of “Legitimate Commerce”’, in Toyin Falola and Matt D. Childs (eds), *The Changing Worlds of Atlantic Africa: Essays in Honor of Robin Law* (Carolina Academic Press, Durham NC, 2009), pp. 145-62.

‘Global History and Economic History: a View of the L.S.E. Experience in Research and Graduate Teaching’, in Patrick Manning (ed.), *Global Practice in World History: Advances Worldwide* (Princeton: Markus Weiner, 2008), pp. 99-111.

‘The Political Economy of the Natural Environment in West African History: Asante and its Savanna Neighbors in the Nineteenth and Twentieth Centuries’, in Richard Kuba and Carola Lentz (eds), *Land and the Politics of Belonging in West Africa* (Brill Academic Publishers, Leiden, 2006), pp. 187-212.

‘Sub-Saharan Africa: Land Rights and Ethno-national Consciousness in Historically Land-abundant Economies’, in Stanley Engerman and Jacob Metzer (eds), *Land Rights, Ethno-Nationality, and Sovereignty in History* (Routledge: London, 2004), pp. 276-93.

‘Economic Imperialism’ in Joel Mokyr (ed.), *Oxford Encyclopedia of Economic History*, Vol. 2 (Oxford University Press: New York, 2003), pp. 145-55.

‘Human Pawning in Asante 1800-1950: Markets and Coercion, Gender and Cocoa’ (originally published 1994), reprinted in Paul E. Lovejoy and Toyin Falola (eds), *Pawnship, Slavery, and Colonialism in Africa* (Africa World Press: Trenton NJ, 2003), pp. 187-224.

‘African Rural Capitalism, Cocoa Farming and Economic Growth in Colonial Ghana’ in Toyin Falola (ed.), *Ghana in Africa and the World: Essays in Honor of Adu Boahen* (Africa World Press: Trenton NJ, 2003), pp. 437-53.

‘African Business in Nineteenth-Century West Africa’, in Alusine Jalloh and Toyin Falola (eds), *Black Business and Economic Power* (University of Rochester Press: Rochester NY, 2002), pp. 152-99.

‘Introduction’ to *Classics in African Anthropology* edition of Polly Hill’s *Migrant Cocoa-*

Farmers of Southern Ghana (International African Institute and James Currey: Oxford, 1997), pp. ix-xxviii.

‘Mode of Production or Mode of Cultivation: Explaining the Failure of European Cocoa Planters in Competition with African Farmers in Colonial Ghana’, in W. G. Clarence-Smith (ed), *Cocoa Pioneer Fronts: the Role of Smallholders, Planters and Merchants* (Macmillan: Basingstoke, 1996), pp. 154-75.

‘Between Abolition and *Jihad*: the Asante Response to the Ending of the Atlantic Slave Trade, 1807-1896’, in Robin Law (ed.), *From Slave Trade to ‘Legitimate’ Commerce: The Commercial Transition in Nineteenth-Century West Africa* (Cambridge University Press: Cambridge, 1995), pp. 93-118.

‘Human Pawning in Asante 1800-1950: Markets and Coercion, Gender and Cocoa’ in Toyin Falola and Paul E. Lovejoy (eds), *Pawnship in Africa* (Westview Press: Boulder, 1994), pp. 119-59.

‘Indigenous Credit Institutions in West Africa, c.1750-c.1960’, in Gareth Austin and Kaoru Sugihara (eds), *Local Suppliers of Credit in the Third World, 1750-1960* (Macmillan: London, 1993), pp. 93-159.

With Kaoru Sugihara, ‘Introduction’ to Austin & Sugihara (eds), *Local Suppliers of Credit in the Third World, 1750-1960* (Macmillan: London 1993), pp. 1-25.

Working Papers

Emerging Markets and the Future of Business History. Co-authored with with Carlos Dávila and Geoffrey Jones (Harvard Business School Working Paper 18-012, 2017).

Patterns of Manufacturing Growth in Sub-Saharan Africa: From Colonization to the Present. Co-authored with Ewout Frankema and Morten Jerven (Centre for Economic Performance, Discussion Paper series, 71, London, 2016). Slightly revised from 2015 Utrecht WP.

Is Africa too late for “Late Development”? Gerschenkron south of the Sahara (African Economic History Working Paper Series, AEHN WP 23/2015; published by the African Economic History Network: Lund, Sweden, 2015).

Vent for Surplus or Productivity Breakthrough? The Ghanaian Cocoa Take-off, c.1890-1936 (African Economic History Working Paper Series, AEHN WP 8; published by the African Economic History Network: Lund, Sweden, 2013).

Heights and Development in a Cash-Crop Colony: Living Standards in Ghana, 1870-1980. Co-authored with Alexander Moradi and Jörg Baten (African Economic History Working Paper Series, AEHN WP 7; published by the African Economic History Network: Lund, Sweden, 2013; also published as Economic Research Southern Africa Working Paper 325, National

Treasury of South Africa, 2013).

Moving Forward in African Economic History: Bridging the Gap Between Methods and Sources. Co-authored with Morten Jerven, Erik Green, Chibuike Uche, Ewout Frankema, Johan Fourie, Joseph E. Inikori, Alexander Moradi and Ellen Hillbom (African Economic History Working Paper Series, AEHN WP 1; published by the African Economic History Network: Lund, Sweden, 2012).

Markets With, Without, and in Spite of States: West Africa in the Pre-Colonial Nineteenth Century (Working Papers of the Global Economic History Network, London School of Economics: London, 2004). 26 pp.

‘Introduction’ to Gareth Austin (ed.), *Industrial Growth in the Third World, c.1870-c.1990: Depressions, Intra-regional Trade, and Ethnic Networks* (LSE Working Papers in Economic History, London 1998), pp. 1-7.

Scale Bias and State-Building: an Historical Perspective on Government Intervention, Political Systems and Economic Performance in Tropical Africa (LSE Working Papers in Economic History, 1992). 41 pp.

Minor Publications

‘Introduction’ to H-Diplo Roundtable XXI-46 on A. G. Hopkins, *An Economic History of West Africa*, Second Edition (June 2020), pp. 2-5 (+ endnotes, 32-4).

‘On travels, teaching, and the next chapter’, Interview with Gareth Austin by Mariusz Lucasiewicz, *South African Economic History Annual*, 3 (December 2014), pp. 21-3.

‘History, Archives, and Development Policy in Africa’ in World Bank, *Using History to Inform Development Policy: The Role of Archives: Workshop Summary, October 25-26, 2012* (Washington DC, 2013), pp. 46-7.

‘L’Afrique est-elle entravée par son passé colonial?’, *Le Temps*, 17 September 2013, no. 4707, p. 13.

‘The colonial past and Africa’s potential economic development’, *The Globe*, Autumn 2013, pp. 14-15.

‘L’Afrique sort de la grande récession... la tête haute’, *Le Temps*, 1 April 2011, no. 3965, p. 14.

‘The Great Recession and beyond in Sub-Saharan Africa’, *The Globe*, February 2011, pp. 18-20.

‘Ghana, Economy’, entry in *World and Its Peoples: Sub-Saharan Africa, Australasia, and the Pacific* (Marshall Cavendish Reference, New York, 2010).

‘Dr Gareth Austin’ (interview), in Ivor Agyeman-Duah (ed.), *An Economic History of*

Ghana: Reflections on a Half-Century of Challenges and Progress (Bunbury, Oxfordshire: Ayebia Clarke Publishing, 2008), pp. 88-99.

‘Côte d’Ivoire and Ghana’ in Joel Mokyr (ed.), *Oxford Encyclopedia of Economic History*, Vol. 2 (Oxford University Press: New York, 2003), pp.15-18.

‘Agricultural Intensification and Conflict in Ghana: A Historical Perspective on Human Security’, *Ghana Studies Council Newsletter* 14 (2001), pp. 6-13.

‘The Sunyani Branch of the National Archives [of Ghana]: An Introductory Note’, *Ghana Studies Council Newsletter* 9 (1996), p. 4.

‘Akan Historical Studies: What’s Happening in the U.K.’, *Ghana Studies Council Newsletter*, 1 (1989), pp. 4-9.

‘The Kumase Branch of the National Archives of Ghana: A Situation Report and Introduction for Prospective Users’, *History in Africa*, 13 (1986), pp. 383-9.

Book Reviews

Published in the following journals: *Africa*, *African Affairs*, *African Economic History*, *African Studies Review*, *American Historical Review*, *The Bulletin of SOAS*, *Business History*, *Business History Review*, *Economic History Review*, *International Journal of African Historical Studies*, *Journal of African History*, *Journal of Imperial and Commonwealth History*, *Journal of Modern African Studies*, *Journal of Peasant Studies*.

Blog posts

‘Ebola in West Africa: the economic implications’, in English and Portuguese, *história ciências saúde-manguinhos* (Brazilian online journal), 15 September 2014.

‘Poverty in Africa: A historical perspective on land and labor’, World Bank website, 8 December 2014.

<https://blogs.worldbank.org/african/poverty-sub-saharan-africa-historical-perspective-land-and-labor>